

# **Real Estate Services Proposal**



#### **Prepared Especially for: John Haresh** 997 Hunter Fremont,Cal. 94539

**For valuating the property located at:** 997 Hunter

#### **Prepared by:**

The Connolly Team, D.R.E. #01422975 Certified Valuator/Broker Appraisal19/Connolly Real Estate 40780 Fremont Blvd. Fremont, Calif. 94538

**Office:** 877-308-2167 **Office Fax:** 510-656-7088 **E-mail:** mike-connolly@comcast.net **Mobile:** 925-980-3943

Date: May 4, 2012





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#### Appraisal19/Connolly Real

**Estate** 40780 Fremont Blvd. Fremont,Calif. 94538

Date: May 4, 2012



May 4, 2012

John Haresh 997 Hunter Fremont,Cal. 94539

Dear John:

Thank you very much for the oppurtunity to present the enclosed valuation of this Fremont home. We have identified the most similar, relevant comps in the home's vicinity, paying close attention to the Mission San Jose school district.. All of the comps used meet the County's stringent guidelines and all are in the required time frame for this year's tax appeal.I have also made adjustments to the comps throughout the valuation that will satisfy the assessor for this particular area of Fremont. Your current assessment from the county is \$1,560,000. My proposed market value is \$1,329,000.I believe you have an excellent chance for a full reduction, saving you \$2,600 in property taxes this year and beyond. The valuation was performed by a Certified Property Valuator who is also a Licensed Realtor. The County should render a decision in the next 3-4 months Please call or e-mail should you have any questions. Meanwhile I will keep you informed as I communicate with the County assessor's office Sincerely yours,

Mike Connolly President Appraisal 19

Very truly yours,

The Connolly Team, D.R.E. #01422975 Certified Valuator/Broker, REALTOR<sup>®</sup>



# **Subject Property Profile for**

#### 997 Hunter



The following features have been identified to aid in the search for properties that are comparable to yours. This will help in determining proper pricing for your home.

City: Fremont Apx SqFt: 3549 Bedrooms: 4 Heating: central Fireplaces: 3 Other Rms: bonus Floors: Roof: Water/Sewer: city Year Built: 1991 Style: mediterranean Full Baths: 3 Heating: Car Spaces: 3 car Other Rms: den Yard Desc: landscaped View: city/hills Water/Sewer: Lot SqFt: 7050 Exterior: stucco Half Baths: 1 Cooling: central Garage: attached Floors: 2 story Yard Desc: Pool:





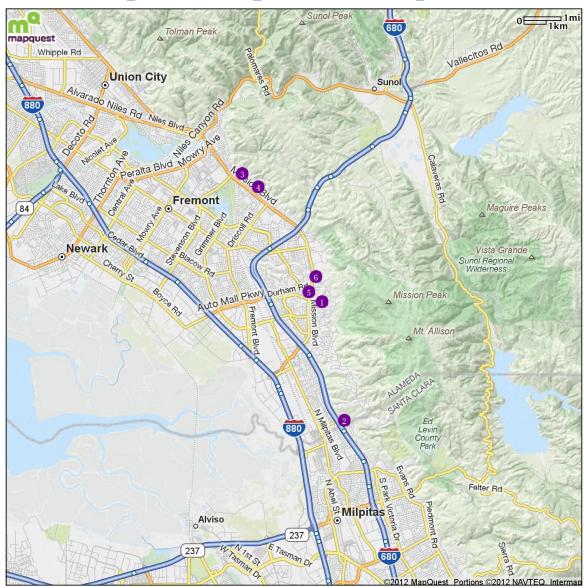
# **Comparative Market Analysis Summary**

#### **Recently Sold**

Address	<u>City</u>	<b>Beds</b>	<u>Fbat</u>	<u>Hbat</u>	<u>Year</u>	<u>Apx Sqft</u>	Sold Price	List Price
48933 Green Valley Rd	Fremont	4	3	0	1992	3472	\$1,118,000	\$1,148,000
226 Fisalia Ct	Fremont	5	3	1	1975	3478	\$1,245,000	\$1,288,888
320 Britto Ter	Fremont	4	3	0	1984	3466	\$1,302,400	\$1,299,888
44460 Martingale Ct	Fremont	4	3	0	1991	3498	\$1,400,000	\$1,448,000
696 Pilgrim Loop	Fremont	5	3	0	1992	3630	\$1,525,000	\$1,574,800
Average of 5 Pro	perties: \$1,3	318,080	Mi	n: \$1,11	8,000	<i>Max:</i> \$1,5	25,000	Median: \$1,302,400







# **Map of Comparable Properties**

#### Ref # Status

- 1 Subject Property
- 2 Recently Sold
- 3 Recently Sold
- 4 Recently Sold
- 5 Recently Sold
- 6 Recently Sold

#### <u>Address</u>

997 Hunter 48933 Green Valley Rd 226 Fisalia Ct 320 Britto Ter 44460 Martingale Ct 696 Pilgrim Loop





# **Comparable Properties**



#### Recently Sold 48933 Green Valley Rd

List Price: \$1,148,000 List\$ SqFt: \$331 Year Built: 1992 Bedrooms: 4 Full Baths: 3 Half Baths: 0 Heat: Frcd Air 2+ Zone Cool: Ceiling Fan(S) Fireplaces: 2 Sold Price: \$1,118,000 Sold\$ SqFt: \$322 Lot SqFt: 8306 Apx SqFt: 3472 Style: Contemporary Exter: Stucco Car Spaces: 3 Gar: Yes Roof: Tile DOM: 61 Sold Date: 08/04/10 City: Fremont Oth Rms: Storage Flrs: Hardwood Floors Flrs: Wall/Wall Carpet Yard: Back Yard Yard: Deck(S) View: Hills

*Remarks:* Wow! Great Price! Great Schools! In Fremont! This Home Is In Perfect ConditionAnd Includes 4 Beds 3 Baths With Over 3400 Sq Ft. Updated! Kitchen,Hardwood Floors,Carpets! Huge Master,Open Loft Area And Vaulted Ceilings. Downstairs Bedroom And Full Bath!



#### Recently Sold 226 Fisalia Ct

List Price: \$1,288,888 List\$ SqFt: \$371 Year Built: 1975 Bedrooms: 5 Full Baths: 3 Half Baths: 1 Heat: Frcd Air 2+ Zone Cool: Ceiling Fan(S) Fireplaces: 2 Sold Price: \$1,245,000 Sold\$ SqFt: \$358 Lot SqFt: 11200 Apx SqFt: 3478 Style: Contemporary Exter: Stucco Car Spaces: 3 Gar: Yes Roof: Tile DOM: 32 Sold Date: 01/18/11 City: Fremont Oth Rms: Family Room Flrs: Linoleum Flrs: Tile Yard: Back Yard Yard: Fenced View:

Remarks: 5 Bd, 3 1/2 Bath Mission Home On Huge Lot. Eat In Kitchen, Newer Appliances, Formal Dining Rm. Lg Master Has His & Hers Walk-In Closets, 3 Mirrored Doors, Sunken Tub & Shower. Large Bedroom & Full Bath W/Shower On First Floor. Fireplaces In Living Room And Family Room. Dual Pane Windows, More!



#### Recently Sold

#### 320 Britto Ter

List Price: \$1,299,888 List\$ SqFt: \$375 Year Built: 1984 Bedrooms: 4 Full Baths: 3 Half Baths: 0 Heat: Forcd Air 1 Zone Cool: Ceiling Fan(S) Fireplaces: 2 Barene Straiger Cou *Sold Price:* \$1,302,400 *Sold*\$ *SqFt:* \$376 *Lot SqFt:* 11836 *Apx SqFt:* 3466 *Style:* Contemporary *Exter:* Brick *Car Spaces:* 2 *Gar:* Yes *Roof:* Metal DOM: 31 Sold Date: 02/23/11 City: Fremont Oth Rms: Bonus/Plus Room Flrs: Hardwood Floors Flrs: Stone Yard: Back Yard Yard: Deck(S) View: City Lights ith 4 Dedacours And 25

*Remarks:* Stunning Custom Mission San Jose Home With 4 Bedrooms And 2.5 Bathroom, FormalLiving Room & Dining Room, Elegant Master Bedroom Suite, Spacious Bonus Room With Wet Bar, Tranquil Backyard With In-Ground Pool & Spa, Separate Pond With 6 Ft Waterfall. Must See!



The Connolly Team, D.R.E. #01422975

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# **Comparable Properties**



#### Recently Sold 44460 Martingale Ct

<i>List Price:</i> \$1,448,000	Sold F
List\$ SqFt: \$414	Sold\$
Year Built: 1991	Lot Sq
Bedrooms: 4	Apx S
Full Baths: 3	Style:
Half Baths: 0	Exter:
Heat: Fred Air 2+ Zone	Car S <sub>l</sub>
Cool: Central 2+ Zones	Gar: Y
Fireplaces: 3	Roof:
<b>D</b> I C( ' ) (' '	0 1

Sold Price: \$1,400,000 Sold\$ SqFt: \$400 Sold\$ SqFt: 10782 Apx SqFt: 3498 Style: Custom Exter: Brick Car Spaces: 3 Gar: Yes Roof: Wood Shake DOM: 31 Sold Date: 06/15/10 City: Fremont Oth Rms: Sun Porch Flrs: Hardwood Floors Flrs: Yard: Back Yard Yard: Enclosed Patio View: Hills

**Remarks:** Stunning Mission Custom Home! Lots Of Custom Brickwork. 1 Bedroom 1 BathDownstairs. 3 Bedrooms 2 Baths Upstairs.225 Square Ft Sun Porch W/ Permit. Newly Painted Inside; New Carpets, Updated Baths. Shows Very Well!



#### Recently Sold 696 Pilgrim Loop

List Price: \$1,574,800 List\$ SqFt: \$434 Year Built: 1992 Bedrooms: 5 Full Baths: 3 Half Baths: 0 Heat: Fred Air 2+ Zone Cool: Central 2+ Zones Fireplaces: 3 Sold Price: \$1,525,000 Sold\$ SqFt: \$420 Lot SqFt: 10308 Apx SqFt: 3630 Style: Contemporary Exter: Dual Pane Wndws Car Spaces: 3 Gar: Yes Roof: Tile DOM: 61 Sold Date: 08/16/10 City: Fremont Oth Rms: Bonus/Plus Room Flrs: Linoleum Flrs: Stone Yard: Back Yard Yard: Deck(S) View:

**Remarks:** Pool With In-Line Chlorinator And Solar Heated.Extensive Professional PoolDecking In Back And Side Yard.Large Double Oak Doors Open To Marble Entry And Curved Staircase. Cathedral Ceiling Living Room. Open Floor Plan With Doors To Enclose Rooms.Master Bedroom Has Cathedral Ceiling.A Must See Home





48933 Green Valley Rd

*List Price:* \$1,148,000 *Sold Price:* \$1,118,000 *DOM:* 61



#### **Property Details**

**City:** Fremont **Year Built:** 1992 Lot SqFt: 8306 *Apx SqFt:* 3472 *Style:* Contemporary **Exterior:** Stucco Bedrooms: 4 Full Baths: 3 Half Baths: 0 *Heating:* Fred Air 2+ Zone Heating: *Cooling:* Ceiling Fan(S) *Fireplaces:* 2 Car Spaces: 3 Garage: Yes Other Rms: Storage Other Rms: Other *Floors:* Hardwood Floors Floors: Wall/Wall Carpet Yard Desc: Back Yard **Yard Desc:** Deck(S)

#### **Description**

Wow! Great Price! Great Schools! In Fremont! This Home Is In Perfect Condition And Includes 4 Beds 3 Baths With Over 3400 Sq Ft. Updated! Kitchen, Hardwood Floors, Carpets! Huge Master, Open Loft Area And Vaulted Ceilings. Downstairs Bedroom And Full Bath!







226 Fisalia Ct

*List Price:* \$1,288,888 *Sold Price:* \$1,245,000 *DOM:* 32



#### **Property Details**

**City:** Fremont Year Built: 1975 *Lot SqFt:* 11200 *Apx SqFt:* 3478 Style: Contemporary **Exterior:** Stucco **Bedrooms:** 5 Full Baths: 3 Half Baths: 1 *Heating:* Fred Air 2+ Zone *Heating:* Gas *Cooling:* Ceiling Fan(S) *Fireplaces:* 2 Car Spaces: 3 Garage: Yes Other Rms: Family Room Other Rms: Formal Dining Rm Floors: Linoleum Floors: Tile Yard Desc: Back Yard Yard Desc: Fenced

#### **Description**

5 Bd, 3 1/2 Bath Mission Home On Huge Lot. Eat In Kitchen, Newer Appliances, Formal Dining Rm. Lg Master Has His & Hers Walk-In Closets, 3 Mirrored Doors, Sunken Tub & Shower. Large Bedroom & Full Bath W/Shower On First Floor. Fireplaces In Living Room And Family Room. Dual Pane Windows, More!







320 Britto Ter

*List Price:* \$1,299,888 *Sold Price:* \$1,302,400 *DOM:* 31

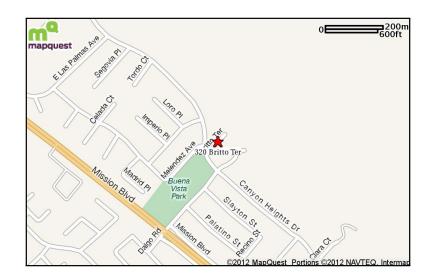


#### **Property Details**

**City:** Fremont Year Built: 1984 Lot SqFt: 11836 *Apx SqFt:* 3466 **Style:** Contemporary **Exterior:** Brick **Bedrooms:** 4 Full Baths: 3 Half Baths: 0 Heating: Forcd Air 1 Zone Heating: *Cooling:* Ceiling Fan(S) Fireplaces: 2 Car Spaces: 2 Garage: Yes Other Rms: Bonus/Plus Room Other Rms: Dining Area Floors: Hardwood Floors Floors: Stone Yard Desc: Back Yard **Yard Desc:** Deck(S)

#### **Description**

Stunning Custom Mission San Jose Home With 4 Bedrooms And 2.5 Bathroom, Formal Living Room & Dining Room, Elegant Master Bedroom Suite, Spacious Bonus Room With Wet Bar, Tranquil Backyard With In-Ground Pool & Spa, Separate Pond With 6 Ft Waterfall. Must See!







44460 Martingale Ct

*List Price:* \$1,448,000 *Sold Price:* \$1,400,000 *DOM:* 31



#### **Property Details**

*City:* Fremont Year Built: 1991 *Lot SqFt:* 10782 *Apx SqFt:* 3498 Style: Custom **Exterior:** Brick Bedrooms: 4 Full Baths: 3 Half Baths: 0 *Heating:* Fred Air 2+ Zone Heating: Gas *Cooling:* Central 2+ Zones *Fireplaces:* 3 Car Spaces: 3 Garage: Yes Other Rms: Sun Porch **Other Rms:** *Floors:* Hardwood Floors Floors: Yard Desc: Back Yard Yard Desc: Enclosed Patio

#### **Description**

Stunning Mission Custom Home! Lots Of Custom Brickwork. 1 Bedroom 1 Bath Downstairs. 3 Bedrooms 2 Baths Upstairs.225 Square Ft Sun Porch W/ Permit. Newly Painted Inside; New Carpets, Updated Baths. Shows Very Well!







**696 Pilgrim Loop** *List Price:* \$1,574,800 *Sold Price:* \$1,525,000 *DOM:* 61



**Property Details** 

**City:** Fremont Year Built: 1992 *Lot SqFt:* 10308 *Apx SqFt:* 3630 Style: Contemporary **Exterior:** Dual Pane Wndws Bedrooms: 5 Full Baths: 3 Half Baths: 0 *Heating:* Fred Air 2+ Zone *Heating:* Gas *Cooling:* Central 2+ Zones *Fireplaces:* 3 Car Spaces: 3 Garage: Yes Other Rms: Bonus/Plus Room Other Rms: Dining Area Floors: Linoleum Floors: Stone Yard Desc: Back Yard **Yard Desc:** Deck(S)

#### **Description**

Pool With In-Line Chlorinator And Solar Heated.Extensive Professional Pool Decking In Back And Side Yard.Large Double Oak Doors Open To Marble Entry And Curved Staircase. Cathedral Ceiling Living Room. Open Floor Plan With Doors To Enclose Rooms.Master Bedroom Has Cathedral Ceiling.A Must See Home







	48933 Green Valley Rd	226 Fisalia Ct	320 Britto Ter	44460 Martingale Ct	696 Pilgrim Loop	
Status List Price List\$ SqFt Sold Price Sold\$ SqFt	S \$1,148,000 \$331 \$1,118,000 \$322	S \$1,288,888 \$371 \$1,245,000 \$358	S \$1,299,888 \$375 \$1,302,400 \$376	S \$1,448,000 \$414 \$1,400,000 \$400	S \$1,574,800 \$434 \$1,525,000 \$420	
Contract Date Sold Date DOM	07/02/10 08/04/10 Fremont	12/11/10 01/18/11 Fremont	01/28/11 02/23/11 Fremont	05/10/10 06/15/10 Fremont	07/15/10 08/16/10 Fremont	
City Year Built	1992	1975	1984	1991	1992	
Lot SqFt Apx SqFt Style Exterior Bedrooms	8306 3472 Contemporary Stucco 4	11200 3478 Contemporary Stucco 5	11836 3466 Contemporary Brick 4	10782 3498 Custom Brick 4	10308 3630 Contemporary Dual Pane Wndws 5	
Full Baths Half Baths Heating Heating Cooling	3 0 Frcd Air 2+ Zone Ceiling Fan(S)	3 1 Frcd Air 2+ Zone Gas Ceiling Fan(S)	3 0 Forcd Air 1 Zone Ceiling Fan(S)	3 0 Frcd Air 2+ Zone Gas Central 2+ Zones	3 0 Frcd Air 2+ Zone Gas Central 2+ Zones	
Fireplaces Car Spaces Garage Other Rms Other Rms	2 3 Yes Storage Other	2 3 Yes Family Room Formal Dining Rm	2 2 Yes Bonus/Plus Room Dining Area	3 3 Yes Sun Porch	3 3 Yes Bonus/Plus Room Dining Area	
Floors Floors Yard Desc Yard Desc Roof	Hardwood Floors Wall/Wall Carpet Back Yard Deck(S) Tile	Linoleum Tile Back Yard Fenced Tile	Hardwood Floors Stone Back Yard Deck(S) Metal	Hardwood Floors Back Yard Enclosed Patio Wood Shake	Linoleum Stone Back Yard Deck(S) Tile	
View Pool Water/Sewer Water/Sewer	Hills No Public Sewer	No Public Sewer Private Water	City Lights Yes Public Sewer	Hills No Public Sewer	Yes Public Sewer	





997 Hunter

48933 Green Valley Rd

226 Fisalia Ct

320 Britto Ter

44460 Martingale Ct











Status List Price List\$ SqFt Sold Price Sold\$ SqFt		S \$1,148,000 \$331 \$1,118,000 \$322	S \$1,288,888 \$371 \$1,245,000 \$358	S \$1,299,888 \$375 \$1,302,400 \$376	S \$1,448,000 \$414 \$1,400,000 \$400
Contract Date Sold Date DOM City Year Built	Fremont 1991	07/02/10 08/04/10 Fremont 1992	12/11/10 01/18/11 Fremont 1975	01/28/11 02/23/11 Fremont 1984	05/10/10 06/15/10 Fremont 1991
Lot SqFt Apx SqFt Style Exterior Bedrooms	7050 3549 mediterranean stucco 4	8306 3472 Contemporary Stucco 4	11200 3478 Contemporary Stucco 5	11836 3466 Contemporary Brick 4	10782 3498 Custom Brick 4
Full Baths Half Baths Heating Heating Cooling	3 1 central central	3 0 Frcd Air 2+ Zone Ceiling Fan(S)	3 1 Frcd Air 2+ Zone Gas Ceiling Fan(S)	3 0 Forcd Air 1 Zone Ceiling Fan(S)	3 0 Frcd Air 2+ Zone Gas Central 2+ Zones
Fireplaces Car Spaces Garage Other Rms Other Rms	3 3 car attached bonus den	2 3 Yes Storage Other	2 3 Yes Family Room Formal Dining Rm	2 2 Yes Bonus/Plus Room Dining Area	3 3 Yes Sun Porch
Floors Floors Yard Desc Yard Desc Roof	2 story landscaped	Hardwood Floors Wall/Wall Carpet Back Yard Deck(S) Tile	Linoleum Tile Back Yard Fenced Tile	Hardwood Floors Stone Back Yard Deck(S) Metal	Hardwood Floors Back Yard Enclosed Patio Wood Shake
View Pool Water/Sewer Water/Sewer	city/hills city	Hills No Public Sewer	No Public Sewer Private Water	City Lights Yes Public Sewer	Hills No Public Sewer





997 Hunter

696 Pilgrim Loop



Status List Price List\$ SqFt Sold Price Sold\$ SqFt		S \$1,574,800 \$434 \$1,525,000 \$420		
Contract Date Sold Date DOM City Year Built	Fremont 1991	07/15/10 08/16/10 Fremont 1992		
Lot SqFt Apx SqFt Style Exterior Bedrooms	7050 3549 mediterranean stucco 4	10308 3630 Contemporary Dual Pane Wndws 5		
Full Baths Half Baths Heating Heating Cooling	3 1 central central	3 0 Frcd Air 2+ Zone Gas Central 2+ Zones		
Fireplaces Car Spaces Garage Other Rms Other Rms	3 3 car attached bonus den	3 3 Yes Bonus/Plus Room Dining Area		
Floors Floors Yard Desc Yard Desc Roof	2 story landscaped	Linoleum Stone Back Yard Deck(S) Tile		
View Pool Water/Sewer Water/Sewer	city/hills city	Yes Public Sewer		





997 Hunter

44460 Martingale Ct

48933 Green Valley Rd

696 Pilgrim Loop









			Adjustments		Adjustments		Adjustments
Sold Price Sold\$ SqFt List Price List\$ SqFt Contract Date		\$1,400,000 \$400 \$1,448,000 \$414 05/10/10	\$1,400,000	\$1,118,000 \$322 \$1,148,000 \$331 07/02/10	\$1,118,000	\$1,525,000 \$420 \$1,574,800 \$434 07/15/10	\$1,525,000
Sold Date DOM City Year Built Lot SqFt	Fremont 1991 7050	06/15/10 Fremont 1991 10782		08/04/10 Fremont 1992 8306		08/16/10 Fremont 1992 10308	
Apx SqFt Style Exterior Bedrooms Full Baths	3549 mediterranean stucco 4 3	3498 Custom Brick 4 3		3472 Contemporary Stucco 4 3		3630 Contemporary Dual Pane Wndws 5 3	-\$180,000 -\$20,000
Half Baths Heating Heating Cooling Fireplaces	1 central central 3	0 Frcd Air 2+ Zone Gas Central 2+ Zones 3	\$3,000	0 Frcd Air 2+ Zone Ceiling Fan(S) 2	\$3,000	0 Frcd Air 2+ Zone Gas Central 2+ Zones 3	\$3,000
Car Spaces Garage Other Rms Other Rms Floors	3 car attached bonus den 2 story	3 Yes Sun Porch Hardwood Floors		3 Yes Storage Other Hardwood Floors		3 Yes Bonus/Plus Room Dining Area Linoleum	
Floors Yard Desc Yard Desc Roof View	landscaped city/hills	Back Yard Enclosed Patio Wood Shake Hills	\$80,000	Wall/Wall Carpet Back Yard Deck(S) Tile Hills	-\$30,000 \$80,000	Stone Back Yard Deck(S) Tile city	
Pool Water/Sewer mission schools upgrades	city mission	No Public Sewer mission kitchen,pool,floor	-\$80,000	No Public Sewer irvington	\$210,000	Yes Public Sewer mission	
	\$1,328,480		\$1,403,000		\$1,381,000		\$1,328,000





997 Hunter

226 Fisalia Ct

320 Britto Ter







			Adjustments		Adjustments	Adjustments
Sold Price Sold\$ SqFt List Price List\$ SqFt Contract Date		\$1,245,000 \$358 \$1,288,888 \$371 12/11/10	\$1,245,000	\$1,302,400 \$376 \$1,299,888 \$375 01/28/11	\$1,302,400	
Sold Date DOM City Year Built Lot SqFt	Fremont 1991 7050	01/18/11 Fremont 1975 11200		02/23/11 Fremont 1984 11836		
Apx SqFt Style Exterior Bedrooms Full Baths	3549 mediterranean stucco 4 3	3478 Contemporary Stucco 5 3	-\$20,000	3466 Contemporary Brick 4 3		
Half Baths Heating Heating Cooling Fireplaces	1 central central 3	1 Frcd Air 2+ Zone Gas Ceiling Fan(S) 2		0 Forcd Air 1 Zone Ceiling Fan(S) 2	\$3,000	
Car Spaces Garage Other Rms Other Rms Floors	3 car attached bonus den 2 story	3 Yes Family Room Formal Dining Rm Linoleum		2 Yes Bonus/Plus Room Dining Area Hardwood Floors		
Floors Yard Desc Yard Desc Roof View	landscaped city/hills	Tile Back Yard Fenced Tile hills	-\$80,000	Stone Back Yard Deck(S) Metal City Lights		
Pool Water/Sewer mission schools upgrades	city mission	No Public Sewer mission pool,kitchen,floor	\$80,000	Yes Public Sewer mission		
	\$1,328,480		\$1,225,000		\$1,305,400	





# **Comparative Market Analysis Graphed by Status**

#### **Recently Sold**







# **Comparative Market Analysis Statistics**



#### Graphic Analysis of Recently Sold Properties

#### Summary Statistics of 5 Properties:

Average Price: \$1,318,080 High Price: \$1,525,000 Low Price: \$1,118,000 Median Price: \$1,302,400 Average \$ per SqFt: \$375.20 Average Year Built: 1986 Average Sale Price % List Price: 97.50 Average Days On Market: 43





# **Current Value Of Your Property**

I have performed a thorough and comprehensive search of the most relevant comps in your homes area. Whenever possible, I used comps that were similar in age, condition, size, amenities (if any) and location.

# Analysis of the comparable properties suggests a value range of:

\$1,329,000 to \$1,329,000



